



# 15<sup>TH</sup> ANNUAL

EU-UN PROCUREMENT SEMINAR



UNDERSTAND HOW YOUR COMPANY  
CAN DO BUSINESS IN THE \$17 BILLION  
UN PROCUREMENT MARKET EFFECTIVELY.

[www.eupf.org](http://www.eupf.org)

## WHO SHOULD ATTEND?

Representatives from EU companies who seek to become long term suppliers to the UN.

## WHY?

- Endorsed by major UN procurement organizations & EU Missions in New York.
- Presentations offering unrivaled insight of the largest UN organizations, their procurement procedures, projects and activities.
- Theme-Specific Workshop and group discussions selected and presented by UN staff focusing on specific industries such as Energy, Water and Sanitation, Construction, Transport and Logistics, Waste Management, Sustainable Procurement, and many more.
- Meet directly with UN buyers, prescribers and decision makers in 1-on-1 meetings.
- Invited organizations: UN/PD, UNDP, UNICEF, UNOPS, UNGSC and World Bank among others.
- Excellent B2B Network opportunities with more than 60 other EU companies.

## WHAT TO EXPECT?

Companies seeking to do business with the UN will gain an in-depth understanding of where to find procurement notices, how the tender process works and the type of products that the participating UN organizations procure.

Various interactive workshops will also help companies understand how their products and services can be best promoted to the UN.

The 1-on-1 meetings will allow companies to meet individually with UN organizations.

Furthermore, this event serves as an exceptional networking opportunity with other EU companies.

REGISTRATION  
FEE

**\$850**

EARLY BIRD  
THROUGH  
FEBRUARY 15

**\$975**

PER EACH COMPANY  
REPRESENTATIVE  
(max. 3 people per company)

## WEBINARS

# WEBINAR THEMES (TBC)

**INTRODUCTION TO THE UN PROCUREMENT MARKET:**  
Overview of procurement requirements of major UN organizations

**VENDOR REGISTRATION:**  
Presentation on detailed registration process for various vendor databases used by the UN organizations

**THE TENDER PROCESS:**

- Overview of the tender process
- From A to Z

WEBINARS FOR EU COMPANIES ON UN PROCUREMENT  
In collaboration with several UN agencies

## FREE FOR EU COMPANIES

FOR MORE INFORMATION ON WORKSHOPS AND WEBINAR SCHEDULES PLEASE GO TO [WWW.EUPF.ORG](http://WWW.EUPF.ORG)

## PROGRAM OUTLINE (TBC)

### APRIL 9 DAY 1

REGISTRATION & COFFEE

OFFICIAL OPENING

**PRESENTATIONS**  
Overview of the United Nations

**PANEL DISCUSSION**  
Highlighting procurement specifics and differences of the participating UN organizations

LUNCH

PANEL DISCUSSION continued

**WORKSHOPS**

- IT, Cybersecurity and Smart Peacekeeping
- Waste Management and Power Generation: Environmental Management
- Water Sanitation and Purification
- Logistics and Transportation
- Construction and Engineering

### APRIL 10 DAY 2

BREAKFAST

**INTERACTIVE PRESENTATIONS**

- UNDP
- UNOPS
- UN Logistic Base Brindisi
- UN Global Compact
- UNICEF
- World Bank

WRAP-UP SESSION

LUNCH



UN Photo-Marco Dormino