

Manager Training Program

Fit for Partnership with Germany

Company profiles of
Mexican participants

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ENGINEERING & DESIGN

Company name: Engineering and Design process
Address: SAPI de CV Mexico City, Mexico
employees: 20
Annual turnover: € 2,300,540
Website: <http://www.edp.tech>

Product portfolio and services

- Energy audits and assessments
- Energy monitoring and management solutions (EMS)
- Building Automation Systems (BMS)

USP's

- Specialized engineering services: +40 certifications in IT, energy and security systems, including ISO 27000 and 50001.
- We have more than +30 clients of different sectors in Mexico, such as SCHUNK GmbH & Co. KG, Sanofi, Liomont, Fiserv, Azor, WEG.
- We are partners of main vendors of building technologies and energy solutions in Latin America, like Siemens.

Our request/offer (for German companies)

- Looking to distribute German products like power meters, building automation systems, energy monitoring and management solutions, such as Clean Techs in Mexico .
- Interested in a partnership with a German company for the development of innovative energy solutions, addressing challenges to sustainable development in Mexico and LATAM.
- Exchange of know-how with German companies that offer energy monitoring and management solutions in different sectors (e.g. retail, real estate, etc.).



Company name: Hütt Solutions, S.A. de C.V.
Address: Juan Vázquez de Mella 481, Piso 2
Col. Los Morales Polanco,
11510 CDMX, México
employees: 8
Annual turnover: € 500,000
website: www.hutt.mx

Product portfolio and services

- Energy efficiency consultancy.
- Electrical diagnosis.
- Turn key projects on energy efficiency and renewable energies.

USP's

- Energieeffizienz-Manager (TÜV) certification.
- European Energy Manager (EUREM) certification.
- Distributions:
- Temperature sensors (UK), energy meters (USA), cogeneration and ORC (Italy).
- Exclusive Distribution in Mexico:
- Energy monitoring software (Limon GmbH, Germany), automated transformers (Enerkeeper, Spain).

Our request/offer (for German companies)

- Becoming a distributor in Mexico for German energy efficiency solutions:
- HVAC systems
- Industrial Automation
- Digital technologies
- Data acquisition and controlling
- Finding a German Company to invest and jointly develop ESCO projects in Mexico.



Company name: Industrias Therme S.A. de C.V.
employees: 50
Annual turnover: € 8.000.000
Website: www.thermeclimatizacion.com

Product portfolio and services

- Focused on turnkey projects of air conditioning, cold boxes, ventilation and heating
- We offer preventive maintenance for HVAC equipment
- We manufacture OEM and replacement coils (steam, cool water, heat water, condensers and evaporators)
- We manufacture cool water generators (chillers)
- We have a representation of plate exchangers for all types of industry
- We manufacture burners for boilers

USP's

- Expert for the Mexican market
- Experience for over 40 years how to do business with Mexican and Latin American companies
- We know how to do business with PEMEX
- We have skilled labor to offer maintenance services in HVAC equipment

Our request/offer (for German companies)

- We are looking for German companies as suppliers .
- Import/export of products/services.
- Interested in a joint-ventures, strategic alliances for distribution of their products in Mexico, partnership, exchange of information.
- Focus on clean energies, optimize use of energy to protect the care of environment.
- Receiving or interchange technology transfer on his products and services.



Company name: NG3000 S.A. DE C.V.
Address: Torre KOI floor 17, David Alfaro Siqueiros
106 interior 1700. Colonia Valle Oriente, San
Pedro Garza García, Nuevo León. 66269
employees: 60
Annual turnover: € 4.500.000
website: www.ng3000.com
Dun and Bradstreet commercial report: D-U-N-S number 81-281-7089

Product portfolio and services

- Power Substations (design and construction).
- Maintenance and Specialized Studies (power quality and energy analyzer, Infrared thermography).

USP's

- SME family business with 35 years.
- Customer oriented service.
- Based in the 2nd most productive city in Mexico (commercial center).
- Our values (Commitment to customer satisfaction, Social justice, Loyalty with our customers and suppliers, Constant Learning, Inclusion and equality)
- existing partners/ customers: Johnson Controls – Interceramic – Kohler- Kalos

Our request/offer (for German companies)

- Exchange of information: Certification ISO 50001, Renewable energy, Smart Grids.
- Looking for a supplier for distribution of equipment: Substations (Electric components, Energy Management software, Monitoring and measurement tools, energy storage.)



Company name: Grupo Constructor PEASA SA de CV
Address: Aguascalientes, Mexico
employees: 311
Annual turnover: € 35,000,000
Website: <http://www.gcpeasa.com/>

Product portfolio and services

- Industrial Design & Construction
- Residential Design & Construction
- Commercial Design & Construction
- Infrastructure Construction

USP's

- 33 years experience and strong finance.
- Own construction equipment and machinery.
- Experience working on the 60% of Mexico territory.
- Clients from different countries like: Germany, Japan and USA.
- Specialized areas of design and engineering in the company.
- Experience working in joint operation model with a Japanese construction company.

Our request/offer (for German companies)

- Make a Joint Operation partnership with a German construction company.
- We offer the experience, position, infrastructure and "know-how" that a construction project demand.
- We search for the experience, know-how, reliability and confidence that a German partner can give us with German clients located in Mexico. As well as quality improvement, technology and knowledge exchange



Company name: PROVEEDORA GERZER S.A. de C.V.
Address: Mariano Jimenez 442, Col. Alamos San Luis Potosi, SLP Mexico.
employees: 25
Annual turnover: € 500.000

Product portfolio and services

- Wholesale of Low tension Electrical material
- Wholesale of High tension Electrical material
- Electrical installation services

USP's

- We are in San Luis Potosi, the fourth biggest area in Mexico with German companies. Our geographical location and easy to invest policies are perfect for import-export businesses.
- The products we have are certified and are up to the quality norms of the time like EN 50575 on cables and LM79 for LED lighting.
- As a company with 30 years of experience, we have a deep network of direct connections and special prices with the fabrics, providers and costumers of Electrical material in the Mexican "bajo" area.

Our request/offer (for German companies)

- Looking for:
 - Import/export of products/services for the growth in the clean energy market, such as solar panels,, LED light and sustainable energy.
 - Interested in a partnership where we can acquire the different products we need wit the price/quality advantage we desire for our markets.

CADIS
Consultoría, Administración y
Desarrollo Integral de Sistemas SA de CV

Address: Myrhge del Carmen Spross Bárcenas
Prado de Pino 66Bis Prados de
Aragon Netzahualcoyotl
Mexiko Staat C.P.57179
employees: 6
Annual turnover: € 300,000
website: www.cadismx.wordpress.com)

Product portfolio and services

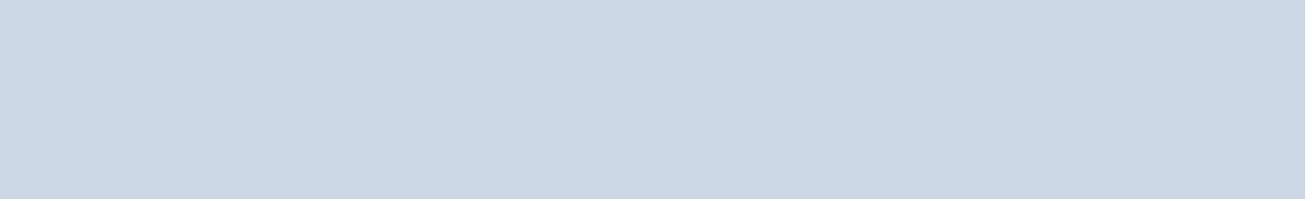
- Software development
- Encryption
- Cybersecurity infrastructure
- Secure apps development
- Netiquette and secure navigation
- Data protection

USP's

- Developing software since 1998
- Cybersecurity consulting since 2005
- Multidisciplinary Experts (engineering, lawyers, informatics, software and hardware developers and programmers)
- Founder Member and president of the Cybersecurity Cluster in Mexico City

Our request/offer (for German companies)

- Looking for
 - biometrics developers.
 - a partnership in cybersecurity solutions for business.
 - Joint Venture opportunities with cybersecurity developers and services providers.
 - partner to bring cybersecurity hardware providers (small and medium business) to Mexican market.
 - New products in energy efficiency to Mexican market.



If you are interested in scheduling meetings* with the Mexican participants, please contact:

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* Meetings possible between Mai 2nd– 22nd 2019.