



MINISTRY OF ENERGY OF
THE REPUBLIC OF AZERBAIJAN

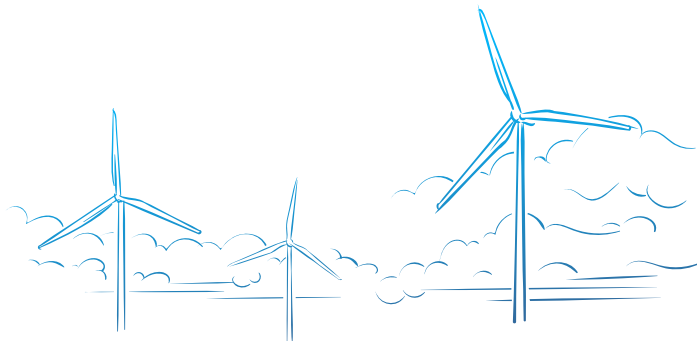
Request for Information

Wind Power Project

(in Kalbajar/Lachin Region)

with capacity

up to 100 MW*



*proposed capacity could be negotiated during the discussion of commercial model of the project.

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1. Introduction

- The Ministry of Energy of the Republic of Azerbaijan (MoE) is administering this Request for Information (RFI) on behalf of the Government of Azerbaijan.
- The Ministry of Energy of the Republic of Azerbaijan (Azerbaijani: Azərbaycan Respublikasının Energetika Nazirliyi) is a governmental organisation in charge of implementation of state policy and regulation in the energy sector of Azerbaijan Republic.
- The project is supposed to be implemented as independent power producer (IPP), so that the investor shall build, own and operate the plant, whereas the Government is committed to purchase the generated power for the determined period in power purchase agreement (PPA).

2. Purpose and Scope

MoE is requesting Statement of Interest (SOI) which will result in identification and shortlisting of potential bidders for the project about the construction of wind power plant with the installed capacity up to 100 MW.

This inquiry is not a commitment to purchase and shall not bind MoE or any affiliates of the MoE in any manner. MoE in its sole discretion will determine with which Bidder(s), if any, it wishes to engage during RFP stage that may lead to a binding contract.

3. Project

3.1. Project – This RFI seeks to identify potential bidders to be invited to the RFP stage of this project about the construction of wind power plant with an installed capacity up to 100 MW (“build-own-operate” basis (other models could be considered)).

3.2. Project site: WPP will be located in Kalbajar/Lachin district of the country.

Options (subject to negotiation for areas within the same two administrative units):

Option 1. Kalbajar (N39°58'57", E45°46'34") (map/kmz file are attached)

Option 2. Lachin (N39°47'8", E46°7'46") (map/kmz file are attached)

3.3. Expected Commercial Operation Date: WPP is expected to achieve commercial operation by December 31, 2023 (initial plan of MOE, subject to further negotiation)

3.4. Term – The term of the Project shall be 20 years.

3.5. Delivery Point

3.5.1. Wind Power Plant shall be located within the allocated areas and



interconnected to a transmission facility of Azenerji OJSC.

3.5.2. The interconnection point with the Azerenerji OJSC transmission system will be the Point of Delivery.

3.5.3. Bidders are responsible for following the established policies and procedures that are in effect regarding facility interconnection with Azerenerji OJSC transmission system.

3.6. Agreements

Below agreements, among others as could be deemed necessary, are to be signed with the successful bidder:

- Investment Agreement
- Power Purchase Agreement
- Transmission Connection Agreement
- Land Lease Agreement

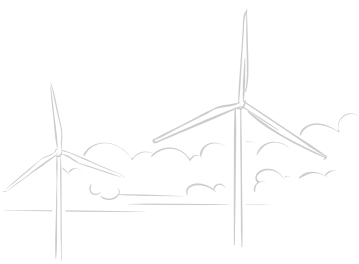
3.7. Energy tariffs and incentives mechanism

According to the Tariff Council Decision №17 dated 28.11.2016, the tariff of 0.055 AZN per KWh (including VAT) is applied to the wind power producers. This price will be used as Price Ceiling (Cap).

A company will be entitled to apply for an Investment Promotion Certificate which provides various tax rebates and concessions for a grace period of 7 years (The Regulation on the issuance of the "Investment Promotion Certificate" was approved alongside with the Decree of the President of the Republic of Azerbaijan of 18 January 2016 "On additional measures to encourage investments.")

- Corporate Profit Tax - 50% exemption for 7 years commencing on the date of issuance of the Investment Promotion Certificate
- Custom duties - Full exemption from customs and duties on import of equipment for 7 years commencing on the date of issuance of the Investment Promotion Certificate
- VAT - Full exemption of VAT on import of equipment for 7 years period commencing on the date of issuance of the Investment Promotion Certificate
- Land tax- Full exemption for 7 years commencing on the date of issuance of the Investment Promotion Certificate
- Property tax - Full exemption for 7 years commencing on the date of issuance of the Investment Promotion Certificate

Other incentives will be considered during the negotiations about the project specific commercial model of the Company.



4. Workshop

The Ministry of Energy will be arranging workshops (online) for potential bidders starting from July 2021. During the workshops, Ministry team will provide further information about the project and answer to the questions of potential bidders. In this regard, bidders are requested to register to the workshop via a contact person provided in Section 5.

5. Submission

Bidder shall complete relevant attachments and submit together with other required documents: One hard copy and one electronic copy on CD of the SOI shall be submitted to:

Ministry of Energy of the Republic of Azerbaijan
Uzeyir Hajibayli str.84, Government House
AZ 1000 Baku, Republic of Azerbaijan

All correspondence and questions regarding this RFI should be directed to:

Contact Person: Mr. Jabrayil Aliyev (jabrayil.aliyev@area.gov.az, +994707100890)

6. Evaluation

6.1. MoE reserves the right to solicit additional proposals, to modify the RFI or request further information, as necessary, to complete its evaluation of the proposals received.

6.2. Short-List:

6.2.1. MOE will identify two or more Short-Listed Bidders (“Short-List”) for further discussions and the RFP stage.

6.2.2. Bidders not selected to the the Short-List will be notified accordingly.

6.3. Next stage (RFP): Through further discussions and negotiations with the Short-listed Bidder(s), MOE may consider to start the RFP stage immediately subject to several approval procedures.

7. Confidentiality

7.1. MoE will take reasonable precautions and use reasonable efforts to maintain the confidentiality of all SOIs submitted. Bidders should clearly identify each page of information considered to be confidential or proprietary.

7.2. Regardless of the confidentiality, all such information may be subject to review by the appropriate state authority, or any other governmental authority or judicial body with jurisdiction relating to these matters and may be subject to legal discovery. Under such circumstances, MoE will make all reasonable efforts to protect Bidder’s confidential information.



Attachment A

Project

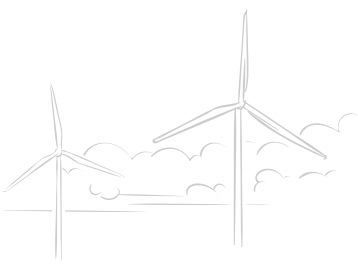
Note that completion of ALL information is required

Company Information

Bidder (Company):	
Contact Name and title:	
Address:	
Work Phone:	Cell Phone:
Email Address:	

Project Information

Estimated Commercial Operation Date: if it is different from the date proposed by MOE
Estimated capacity (MW) (initial proposal):



Attachment B

Bidder's Information

Full Legal Name of the Bidder:
Type of Organization (Corporation, Partnership, etc.):
Full Legal Name(s) of Parent Corporation: 1. 2. 3.
Current Debt Rating (if any): 1. S&P: 2. Moody's:
Legal Proceedings (if any)



Attachment C

Bidder's experience

Further information about each project could be provided in addition to the proposal.

Project name	Year	Country	Capacity	Additional information



Attachment D

Bidder's financial statements

Bidders are required to provide the financial statements for the last 3 years as follows:

- Statement of Financial Position
- Statement of Comprehensive Income
- Statement of Cash Flows
- Statement of Changes in Equity

In addition to the statements above, Bidders are required to fill the table below and submit as a part of SOI.

Details	2018	2019	2020
Current Assets			
Cash and cash equivalents			
Fixed Assets			
Total Assets (b)			
Current Liabilities			
Long-term liabilities			
Total Liabilities (c)			
Shareholder's Equity			
Retained earnings			
Revenue			
EBIT			
Net profit			
Net cash increase for the period			



Attachment E

Form of Submission letter

[on company letterhead]

To: Ministry of Energy of the Republic of Azerbaijan

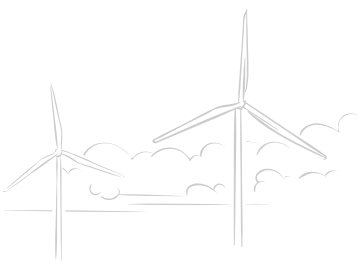
[Date]

Dear Sirs

Title:

[Name of company], acting as the legal representative of [Applicant], hereby certify, represent, warrant and agree, on behalf of [Applicant] that:

1. This Submission Letter, along with all documentation submitted herewith, forms our Statement of Interest (“SOI”), which is being submitted in response to the Request for Information (“RFI”) dated [date] for participation in the [insert project name], issued by MOE.
2. We certify that: (i) the information submitted as part of this SOI is complete, accurate and true and does not omit any information which might make the information contained in the SOI misleading in any material respect and (ii) we accept the documents, terms and conditions set out in the SOI.
3. We fully understand the RFI, and acknowledge that Auctioneer is not obligated to accept our SOI and may at any time reject our SOI or cancel the prequalification process in their sole discretion.
4. We fully release and discharge MOE, their consultants, advisors and personnel, completely and unconditionally from any responsibility or liability for the decisions that may be made with respect to our SOI and that MOE, its consultants, advisors and personnel shall not be liable for any such actions and shall be under no obligation to inform any Applicant of the grounds for them.
5. We understand and accept that the MOE and any of its members shall not be liable to any Applicant for any omission, mistake, error, assumption, statement or information contained in this RFI and in any other written or oral communication transmitted to the Applicant or arising in any way from participating in the Auction process
6. We accept the right of the MOE to change the structure and timing of the Tender process, to amend the information contained in the RFI or to terminate the Auction process itself at any time and for any reason without incurring any liability in respect thereof.





7. MOE and its authorized representatives are hereby authorized to conduct any inquiries or investigations to verify the statements, documents, and information submitted in connection with this SOI, and to seek clarification from our bankers and clients regarding any financial and technical aspects. This Letter will also serve as authorization to any individual or authorized representative of any institution referred to in the supporting information, to provide such information deemed necessary and requested by you to verify statements and information provided in this SOI or with regard to the resources, experience and competence of the Applicant(s).

In [Location], on this [Date]

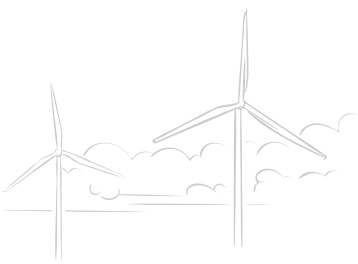
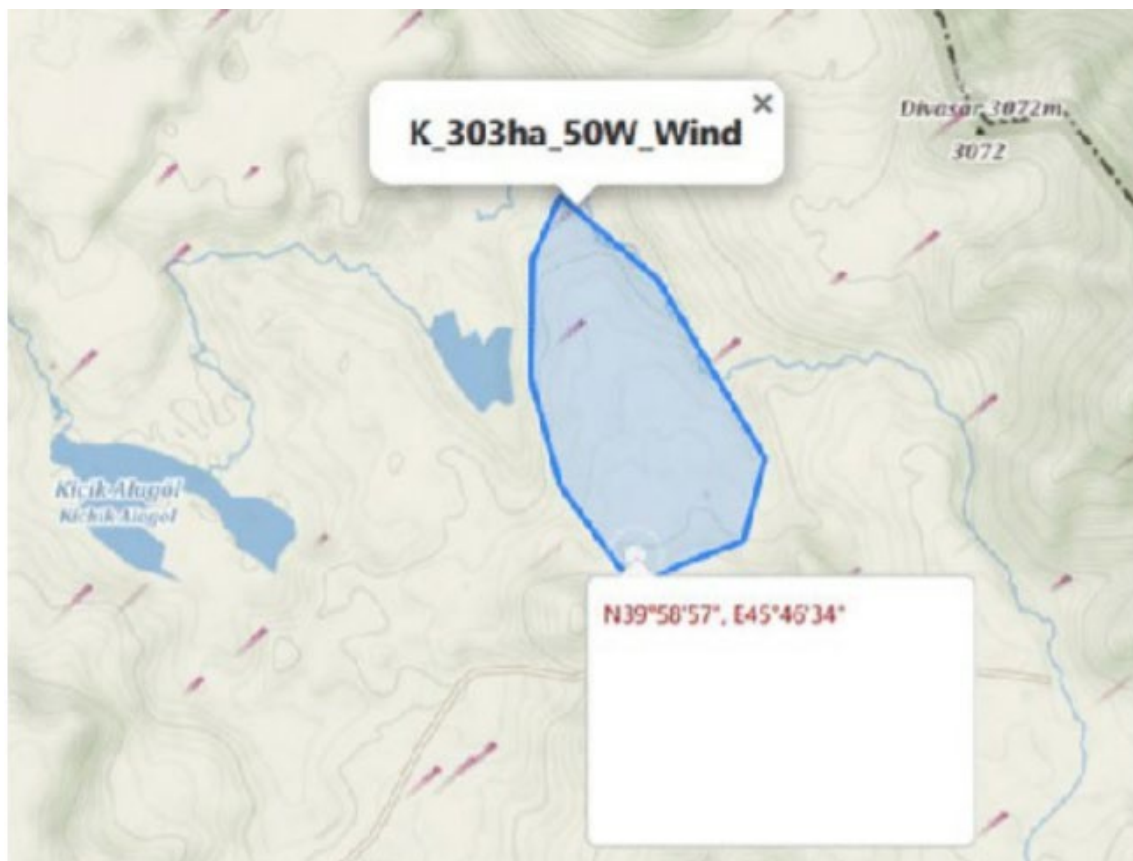
Signature: _____



Attachment F

Map

Option 1 (Kalbajar)



Attachment F

Map

Option 2 (Lachin)

