

# INTELLIGENTE SPEICHERSYSTEME FÜR CHINA - TRENDS UND MARKTPOTENTIALE

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BUNDESVERBAND ENERGIESPEICHER

*Informationsveranstaltung „Netzintegration und erneuerbare  
Energien in China“  
Frankfurt, 21.02.2017*

*Helena Teschner, Referentin Politik und Märkte, BVES*

## Agenda

1. BVES e.V.
2. Intelligente Speichersysteme für China - Trends und Marktpotentiale
  - Rückblick 2011 - 2015 (12<sup>th</sup> FYP)
  - Ausblick 2016 - 2020 (13<sup>th</sup> FYP)
3. Zusammenfassung

# Der Bundesverband Energiespeicher e.V.

Der Bundesverband Energiespeicher (BVES) vertritt die Interessen von Unternehmen aus verschiedenen Branchen, die das gemeinsame Ziel der Entwicklung und Vermarktung von Energiespeichern in den Bereichen Strom, Wärme und Mobilität verfolgen.

**Energiewende = Stromwende + Wärmewende + Mobilitätswende**

Als **technologieoffener** Industrie-Verband vertritt der BVES die Interessen der Speicherbranche gegenüber Politik, Verwaltung, Wissenschaft und Öffentlichkeit und unterstützt seine Mitglieder mit gezielter Öffentlichkeitsarbeit.



## Mitglieder (Auszug)



SCHNELLE  
SPEICHER  
STATT LANGER  
LEITUNG.



# Speicher sind ein Allround-Talent und können noch viel mehr...

- Peak shaving
  - Frequenzregulierung
  - Steigerung der Energieeffizienz
  - Spannungshaltung
  - Schwarzstart
  - Insellösungen
  - Eigenverbrauch
  - Lastverteilung
  - Sektorkopplung
  - Positive/Negative Regelleistung
- 

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# Situation in China + Challenges

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## CHALLENGES:

- Monopolistic grid - transmission, distribution, retail
- Opaque grid operations and costs
- Insufficient mechanisms for energy storage to provide grid services
- Lack of subsidies for energy storage





# Mainstream ESS technology in China

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- **Advanced, high-capacity electric storage technologies :**

Storage of electric energy in  $\geq$ kW range

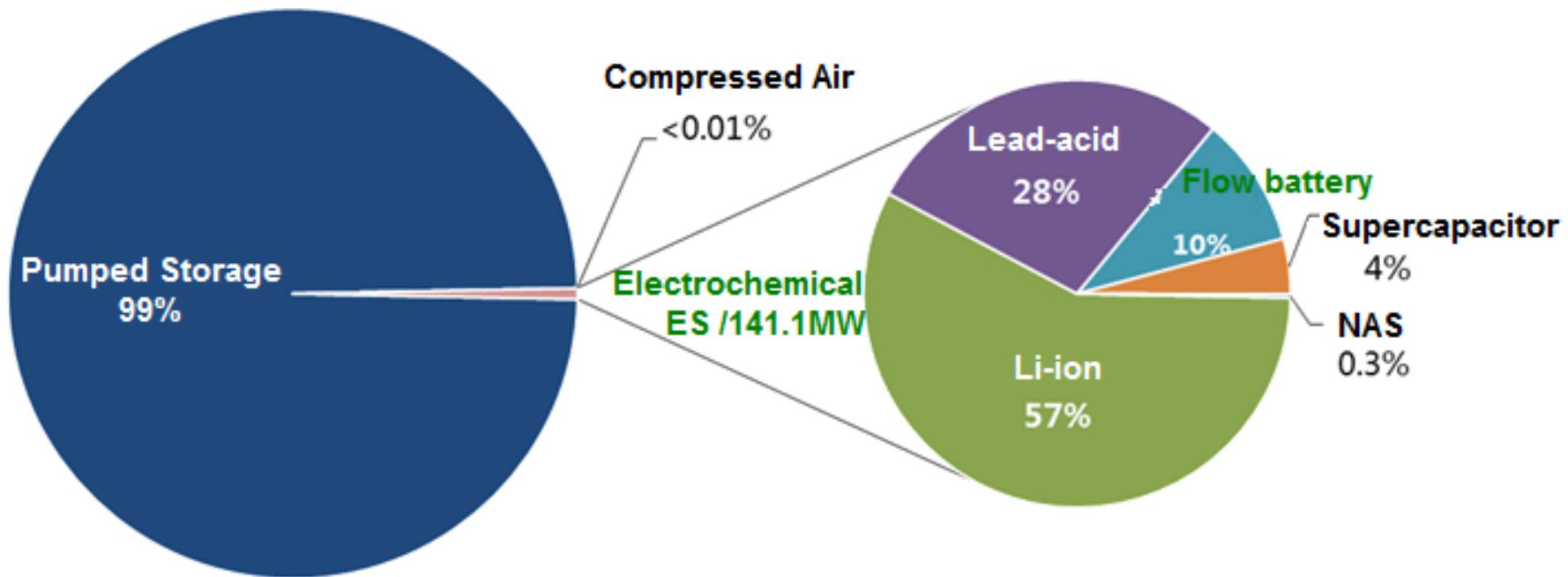
|                  | Technologies   | Characteristics   |
|------------------|--|---|
| Physical Storage | <ul style="list-style-type: none"><li>• Pumped Hydro</li><li>• Compressed Air (supercritical CAES)</li><li>• Flywheel</li></ul>                              | <ul style="list-style-type: none"><li>✓ Uses water/air as storage medium</li><li>✓ No chemical change</li><li>✓ Mechanical <math>\rightarrow</math> electric energy</li></ul> |
| Chemical Storage | <ul style="list-style-type: none"><li>• Lead-acid Battery</li><li>• Li-ion Battery</li><li>• Flow Battery (Vanadium, Zn-Br)</li><li>• Na-S Battery</li></ul> | <ul style="list-style-type: none"><li>✓ Uses chemicals as storage medium</li><li>✓ Battery charges/discharges with chemical change/valence change</li></ul>                   |
| E&M Storage      | <ul style="list-style-type: none"><li>• Supercapacitor</li></ul>   | <ul style="list-style-type: none"><li>✓ Fast response, can release large amounts electric power in short times, high number of cycles</li></ul>                               |
| Other Storage    | <ul style="list-style-type: none"><li>• Fuel Cell*</li><li>• Metal-air Battery*</li></ul>  | <ul style="list-style-type: none"><li>✓ Does not posses "charging" characteristics</li></ul>  |



# Market size in China

10

- ES application market share (up to the end of 2015)





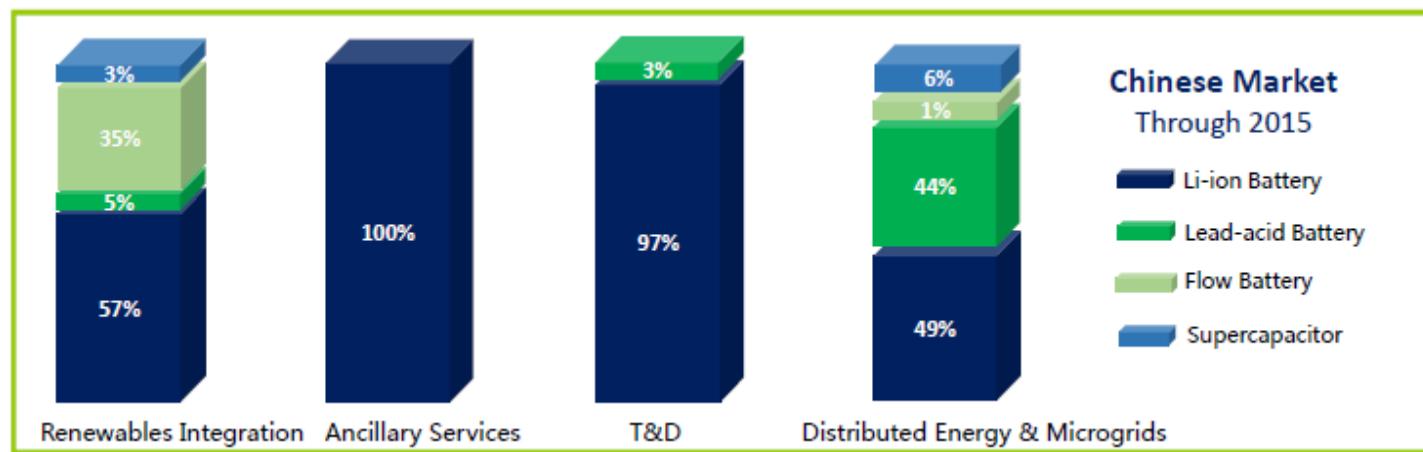
# Review of 2011-2015 ES application

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- **ES in a multitude of diverse project demonstrations**

- Multiple technologies coexist
- Technologies displayed distinct advantages in different applications
- Trend in multi-technology combined applications
- Costs continue to fall
- R&D into new technologies persists

|                 | 2013                      |                    | 2014                      |                    | 2015                      |                    |
|-----------------|---------------------------|--------------------|---------------------------|--------------------|---------------------------|--------------------|
|                 | Accumulated capacity (MW) | Share of market(%) | Accumulated capacity (MW) | Share of market(%) | Accumulated capacity (MW) | Share of market(%) |
| Li-ion          | 36.6                      | 59                 | 63.3                      | 55                 | 80.5                      | 57                 |
| Lead Acid       | 13.9                      | 22                 | 35.8                      | 31                 | 39.8                      | 28                 |
| Flow Battery    | 8.7                       | 14                 | 11.9                      | 10                 | 13.9                      | 10                 |
| Super Capacitor | 3.1                       | 5                  | 4.9                       | 4                  | 5.9                       | 4                  |



Notes: Pumped hydro and thermal storage projects are not included!



# China ES application cases Renewables integration

2

- World's largest Wind/Solar/ES demonstration project

| Zhangbei Wind/Solar/Energy Storage Project |   |
|--|---|
| Investor/Owner                             | SGCC  |
| Capacity                                   | Wind power: 98.5MW, Solar power: 40MW; Energy storage: 14MW |
| ESS technologies                           | 12MW Li-ion battery and 2 WM vanadium flow battery          |
| Application                                | Fluctuation smoothing, peak shaving, frequency regulation   |





# China ES application cases Renewables integration

2

- China's first rooftop PV/NAS BESS demonstration project

| Crouching Bull Rock Wind Farm Demonstration |   |
|---|---|
| Investor/Owner                              | NR Electric & NGK                                 |
| Capacity                                    | Rooftop PV power: 5.8MW; Energy storage: 1440 kWh |
| ESS technologies                            | Sodium Sulfur(NAS) battery                        |
| Application                                 | Peak shaving and load shifting                    |





# China ES application cases Renewables integration

2

- Molten Salt Storage (Concentrated Solar Power – CSP)

| Projects (planned or under construction) | Capacity        |
|--|-----------------|
| Delingha, Qinghai                        | 50 MW           |
| Dunhuang, Gansu                          | 10 MW<br>10 MW  |
| Akesai, Gansu                            | 50 MW           |
| Jiushan, Gansu                           | 300 MW<br>(CSP) |



**GOAL of the 13<sup>th</sup> FYP → 10 GW by 2020**



# China ES application cases

## Frequency regulation

2

- World's first MW-level thermal power connected storage FR project

| Peking Shijingshan Thermal Plant ES FR Project |   |
|--|---|
| Investor/Owner                                 | Ray Power                                 |
| Capacity                                       | Energy storage: 2MW/500kWh                |
| ESS technologies                               | 2MW/500kWh lithium iron phosphate battery |
| Application                                    | Frequency regulation, AGC                 |





# China ES application cases Industrial parks / Microgrids

2

- ESS application in large-scale Microgrid pilot projects



## Nanji island Microgrid Pilot Project

|                  |  |
|------------------|--|
| Investor/Owner   | Zhejiang Electric Power  |
| Capacity         | Wind:1000kW; Solar: 600 kW; Diesel: 1.8MW; Energy storage: 3 MW.                 |
| ESS technologies | 2MW/4MWh lithium iron phosphate battery; 1MW/15s super capacitor                 |
| Application      | Microgrid control, including renewable regulation and reduced Diesel consumption |

## Luxi island Microgrid Pilot Project

|                  |  |
|------------------|--|
| Investor/Owner   | Zhejiang Electric Power  |
| Capacity         | Wind:1560 kW; Solar: 300 kW; Energy storage: 2.5 MW.                             |
| ESS technologies | 2MW/4MWh lead carbon battery; 0.5 MW/15s super capacitor                         |
| Application      | Microgrid control, including renewable regulation and reduced Diesel consumption |



# China ES application cases EV - Charging

2

- EV Charging SS application in large-scale Microgrid pilot projects

State Council PHV and EV target 379,000 sold in 2015\*;

**GOAL:** 5 million in 2020

- Build charging/battery switching stations (over 2300 stations by 2015)
- Accelerate research on V2G, second life battery applications and battery recycling systems



Future application

- V2G (grid)
- V2B (building)
- EV + Home  
ES System





# Environmental policies

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**Short-term: air pollution**  
Air Pollution Action Plan  
(2013):  
- Reduce coal's share in  
generation; reduce urban  
transport-related  
emissions.

**Long-term: carbon emissions by 2030:**  
- Peak CO2 emissions (by 2030 at the  
latest)  
- Lower carbon intensity of GDP by 60-65%  
below 2005 levels  
- Increase non-fossil share in primary  
energy supply to 20%



# Environmental policies

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**Installed RES capacities as of 2015: Wind 129 GW; Solar 43 GW**

- **BUT:** Curtailment issues Average national wind curtailment of 15%, Solar curtailment of 31% in Gansu, 26% in Xinjiang
- → March 2016: policy allowing storage to provide peak shaving services in 13 provinces and regions in China's north.





# Power Sector Reforms in 2015-2016

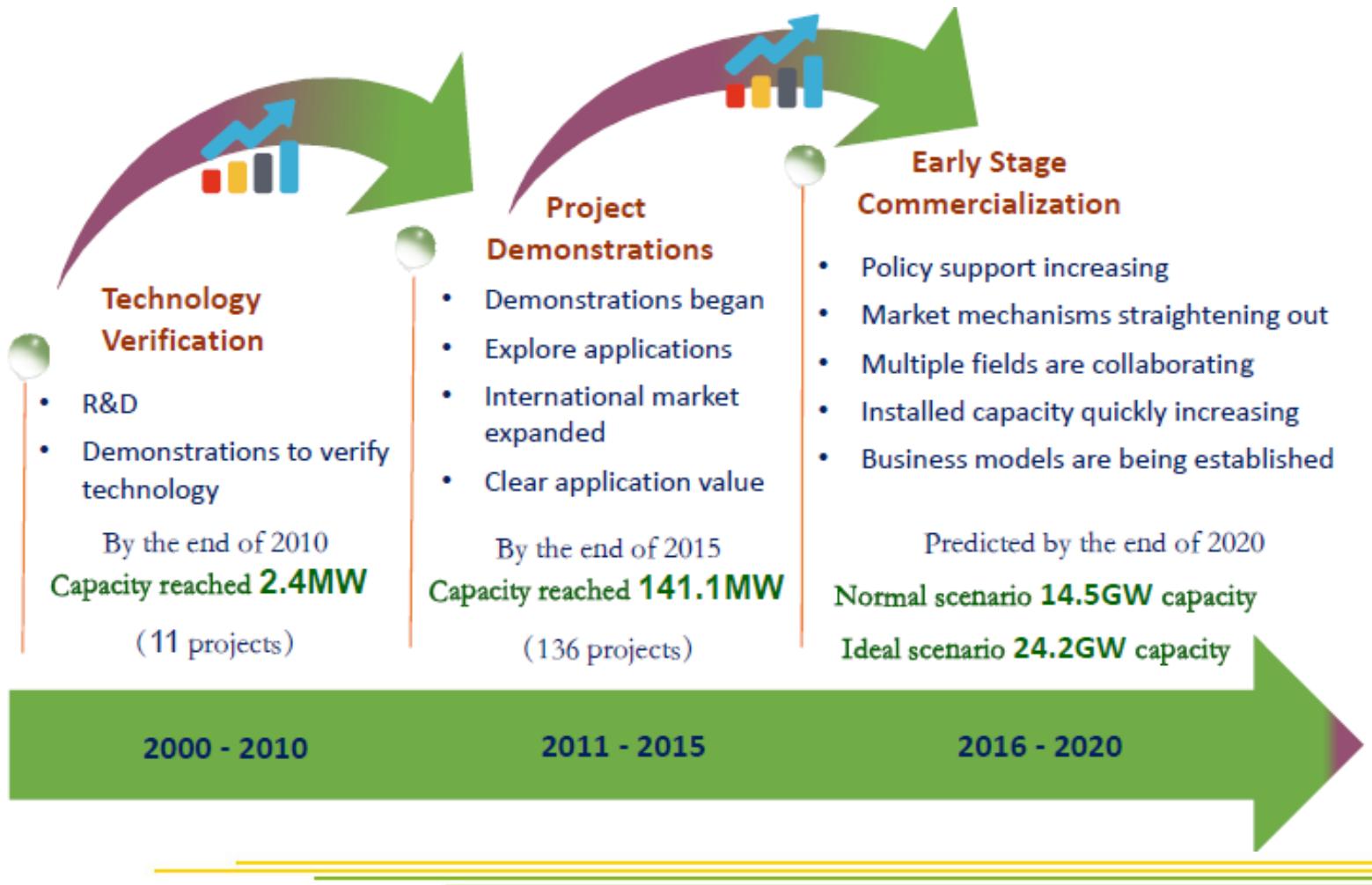
20

- Demand-side management methods to improve grid efficiency
- Retail reforms which allow third-party retailers to some industrial users
- Opening of competitive power markets, paving the way for competitive frequency regulation markets
- Measures to address renewables curtailment
- Stronger oversight of grid investments





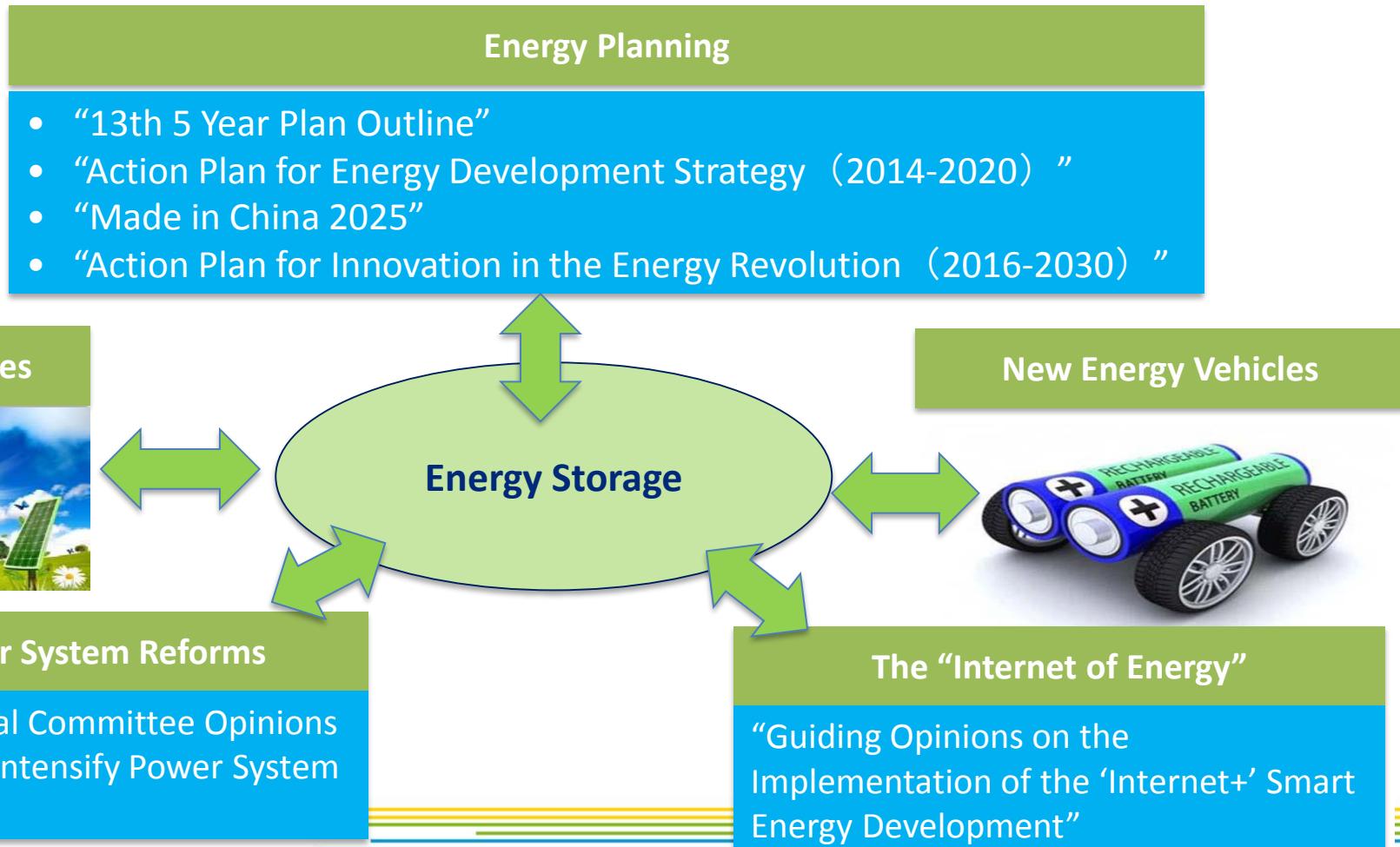
# China's ES market development





# ES development in 13th FYP

- Interest in the ES has increased, the industry is poised for rapid development



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# China ES application cases

3

- Potential for large-scale commercial applications of storage technology has emerged

## Main Applications and Profit Points

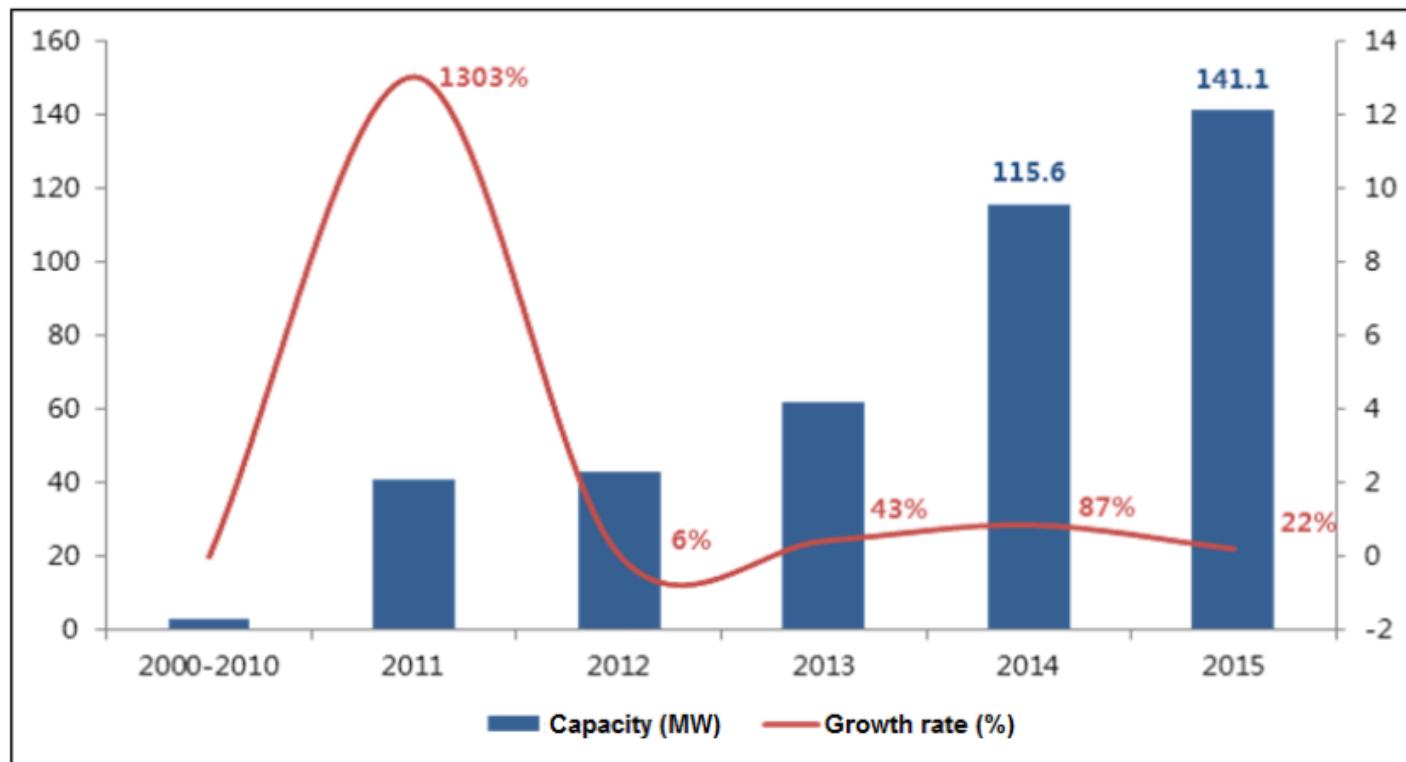
|               | Generation-Side  | Ancillary Services  | User-Side   |
|---------------|--|---|---|
| Application   | <b>Wind/Solar + Storage</b>  | <b>Storage + thermal power coupling</b>   | <b>Rooftop PV + storage</b>   |
| Profit Points | <ul style="list-style-type: none"> <li>Curtailment limits electricity</li> <li>Grid power purchasing commitments</li> <li>Reduces risk of grid audits/penalties</li> </ul> | <ul style="list-style-type: none"> <li>Increases ancillary services capabilities, daily compensation increases profits</li> </ul> | <ul style="list-style-type: none"> <li>Save on peak/off-peak price differences</li> <li>Increase PV generation profits</li> </ul> |



# China ES application cases

3

- Potential for large-scale commercial applications of storage technology has emerged



Notes: Pumped hydro and thermal storage projects are not included.



国|际|储|能|峰|会 2017

THE NEXT-GENERATION  
ENERGY SYSTEM

**Energy Storage China (ESC) is the most influential gathering of policy, technology and market leaders in energy storage, organized by Messe Düsseldorf China and supported by powerful industry partners**

## ENERGY STORAGE CHINA 2017



ESC focuses on applications, solutions and projects such as renewable energy integration, power transmission and distribution. The event also showcases innovations in smart grid, microgrid, off-grid, decentralized energy, thermal, telecoms, internet of energy, cost efficiency, mobility and investing.

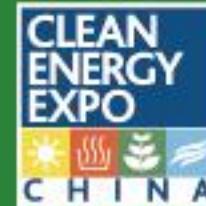
- Exhibitors cover the entire energy storage and energy systems industry
- Participation by key domestic and overseas market leaders
- Concurrent international conference, side events and business matchmaking
- Well-organized international pavilions and buyer groups
- Major support by leading power industry groups, TSOs, DSOs, industry associations and organizations

**ENERGY STORAGE CHINA 2017**

March 29-31, 2017

China International Exhibition Center, Beijing

[www.ESexpo.cn](http://www.ESexpo.cn)



Energy Storage China 2017 is collocated with  
Clean Energy China Expo (CEEC), creating  
China's Premier Solution Platform  
for Energy Storage Technology and Applications



Messe  
Düsseldorf  
Shanghai

# Vielen Dank für Ihre Aufmerksamkeit!

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