



Federal Ministry  
for Economic Affairs  
and Climate Action

*Project Development Programme*

# Reduce your energy costs

[www.german-energy-solutions.de/en](http://www.german-energy-solutions.de/en)



Federal Ministry  
for Economic Affairs  
and Climate Action



MITTELSTAND  
**GLOBAL**  
ENERGY SOLUTIONS  
MADE IN GERMANY

## Your competitive advantages

- Lower energy costs
- Stable, predictable energy costs
- Energy availability, even when the mains supply fails
- Climate friendliness
- Adherence to corporate social responsibility (CSR) standards

[bmwk.de](https://bmwk.de)

# Countries of operations



Contact the  
Project Development Programme  
at [pep@giz.de](mailto:pep@giz.de)

The Project Development Programme is currently offered in the following countries:

**Africa:** Botswana, Côte d'Ivoire, Ghana, Kenya, Madagascar, Mali, Mauritius, Nigeria, Rwanda, Senegal, Uganda, Zambia

**Asia:** Bangladesh, Cambodia, Viet Nam

**Middle East:** Jordan, Lebanon, Pakistan

**To make your company's energy supply more sustainable, it is crucial to have an experienced partner at hand for planning, financing, and implementation. The Project Development Programme under the German Energy Solutions Initiative, operated by the German Federal Ministry for Economic Affairs and Climate Action (BMWK), serves as your partner for planning customised energy solutions:**

- More than ten years of project development experience in developing countries and emerging economies.
- We are not a company: we provide free, impartial and transparent advisory services on systems your company can use to obtain affordable, reliable and sustainable energy.
- A broad range of contacts including to experienced German component and system suppliers, operators of solar systems, service providers and financiers. We find the ideal partner for your specific project.
- Access to high quality, innovative technology 'Made in Germany'.

**The Project Development Programme is implemented by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH.**

## Why work with the Project Development Programme?



- Reduce your energy costs
- Meet stricter energy requirements
- Increase corporate social responsibility

- You need a customised energy solution based on cost-effective modern technologies



- The Project Development Programme supports you at all stages of planning, implementing, and funding your new energy solutions

## How the Project Development Programme supports you

### Assessing the situation and providing advice

- Examining your requirements and local circumstances
- Drafting the technical system layout of your customised energy solution (e.g. technology choices, size of the plant)
- Assessing the cost savings of the project

### Preparing documentation and proposing partners

- Recommending reliable, highly qualified German companies that meet your needs
- Preparing the tendering documents and providing advice on evaluating different offers
- Advising on funding and potential financing partners
- Providing information and sample contracts for legal and regulatory issues

### During the project

- Providing advice and support where you have questions or issues
- Supporting your company with marketing measures

### Further support

- Option of participating in training sessions, field visits to projects and fact-finding missions

### The following legal options exist

- Entering a power supply or leasing contract
- Purchasing a turnkey plant
- Purchasing the components and building the plant using your in-house engineer
- Evaluating the suitability of different options for your company together with you, based on your specific requirements

## Further Information and Contact Details

### Project Development Programme

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### Federal Ministry for Economic Affairs and Climate Action (BMWK)

[www.bmwk.de/en](http://www.bmwk.de/en)

### Association of German Chambers of Commerce and Industry (DIHK)

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[www.german-energy-solutions.de/en](http://www.german-energy-solutions.de/en)

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