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Project Development Programme

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If you are interested in making your company's energy supply more sustainable, you need an experienced partner for planning, financing and implementation. The Project Development Programme of the German Energy Solutions Initiative, led by the German Federal Ministry for Economic Affairs and Energy (BMWi) serves as vour partner to plan customized energy solutions:

- More than ten years project development experience in developing countries and emerging economies.
- We are not a company: We provide free, neutral and transparent advisory services on systems your company can use to obtain affordable, reliable and sustainable energy.
- A range of contacts to experienced German component and system suppliers, operators of solar systems, service providers and financers. We find the ideal partner for your specific project.
- Access to high quality, innovative technology 'Made in Germany'.

The Project Development Programme is implemented by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Why work with the Project Development Programme?

 Your energy and/or electricity costs increase

• Your energy requirements increase

 Your social corporate responsibility requirements increase

> • The Project Development Programme supports you at all stages in planning implementing and funding such energy solutions

• You are in need of a

customized energy solution

based on cost-effective

modern technologies



1. Assessing the situation and providing advice

- Examining your requirements and local circumstances
- Drafting the technical system layout of your customized energy solution (e.g. technology choices, size of the plant)
- Assessing the costs savings of the project



2. Preparing documentation and proposing partners

How the Project Development Programme supports you

- Recommending reliable, highly qualified German companies that meet vour requirements
- Preparing the tendering documents and providing advice on the evaluation of offers
- Advising on funding and potential financing partners
- Providing information and sample contracts for legal and regulatory issues



3. During the ongoing project

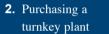
- Accompanying you with advice on any questions and challenges
- Supporting your company with marketing measures





The following legal

options exist





3. Purchasing the components and building the plant with your in-house engineer



4. Evaluating the suitability of different options for your company together with you, based on your specific requirements.



To accompany the project

Option of participating in training sessions, field visits to projects and fact-finding missions