Federal Ministry
for Economic Affairs
and Climate Action

MITTELSTAND
**GLOBAL**
ENERGY SOLUTIONS
MADE IN GERMANY
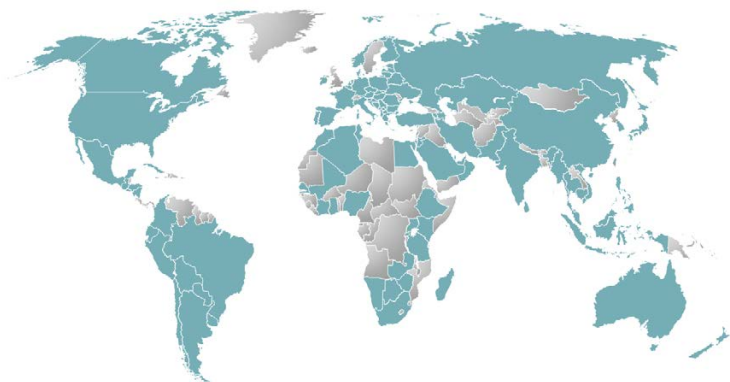
# German Energy Solutions Initiative

**bmwk.de**

# German Energy Solutions Initiative

Coordinated and financed by the German Federal Ministry for Economic Affairs and Climate Action (BMWK), the German Energy Solutions Initiative supports German companies offering climate-friendly energy solutions in more than 140 countries.



## Energy trade missions

The German Chamber of Commerce in your country organises visits by German business representatives. They start with a one-day conference showcasing the latest energy solutions from Germany and your country. It provides a forum for networking and specialist talks on current trends. In subsequent days, individual business meetings take place with German companies so you can explore business opportunities. Contact the German Chamber of Commerce in your country.

# German Pavilion at international trade fairs

Want to meet German companies in person? At the German Pavilion, visitors can learn about state-of-the-art technologies and discover various reference projects. A list of upcoming trade fairs hosting German Pavilions focusing on energy solutions is available here (QR code).

# The Renewable Energy Solutions Programme (RES)

Coordinated by the German Energy Agency dena, the programme facilitates business partnerships and builds capacity. Flagship projects demonstrate German technology and capabilities under local conditions in tailor-made solutions.

Supported by the RES programme, the Mati Mati project was completed in 2021 and included an extensive marketing and training campaign. Since then, the solar-powered wells have supplied a village in Mozambique with fresh water. Follow-up projects are already underway.

# The Project Development Programme (PDP)



The Project Development Programme of the German Energy Solutions Initiative is implemented by GIZ in close cooperation with local German Chambers of Commerce in Sub-Saharan Africa, South and Southeast Asia, and the Middle East.

PDP offers…

- Knowledge transfer and capacity building
- Technical training courses and workshops, such as "German Training Weeks" (GTW) to build up local expertise
- Project development in PDP countries
- Sector-specific market analyses
- Policy advice for sustainable investment

## Fact-finding missions to Germany

The German Energy Solutions Initiative offers fact-finding missions to Germany for foreign company representatives and decision-makers from politics and public administration. The aim is to enable you to gather first-hand best-practice information on smart and sustainable energy technologies and solutions made in Germany.

These missions offer on-site visits to renewable energy applications and energy efficiency measures, delivering insights into the German energy solution sector. You will benefit from comprehensive information and the opportunity to foster business relationships. The best-practice knowledge can be of tremendous value, particularly when policy decisions need to be made or tenders need to be issued.

Contact the German Chamber of Commerce in your country to take part in the next fact-finding mission to Germany.

# Finding German partners online

An online database helps you find the right partner from Germany for your project. All of these companies offer innovative energy technologies, products and services for renewable energy and energy efficiency. Find a suitable German business partner, supplier or service provider by technology and field of application. In addition to a company profile, the database also provides details of reference projects.

**Contact:**
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www.german-energy-solutions.de/en

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